For Corporate Patron Partners

Vintner Members of HIW

# BENEFIT, GIFT VOUCHER IDEA, RICH MARKETING SERVICE CONTENTS OUR PR PLANS GUIDE

HUNGARY JAPAN WINE ASSOCIATION
ハンガリーワイン協会

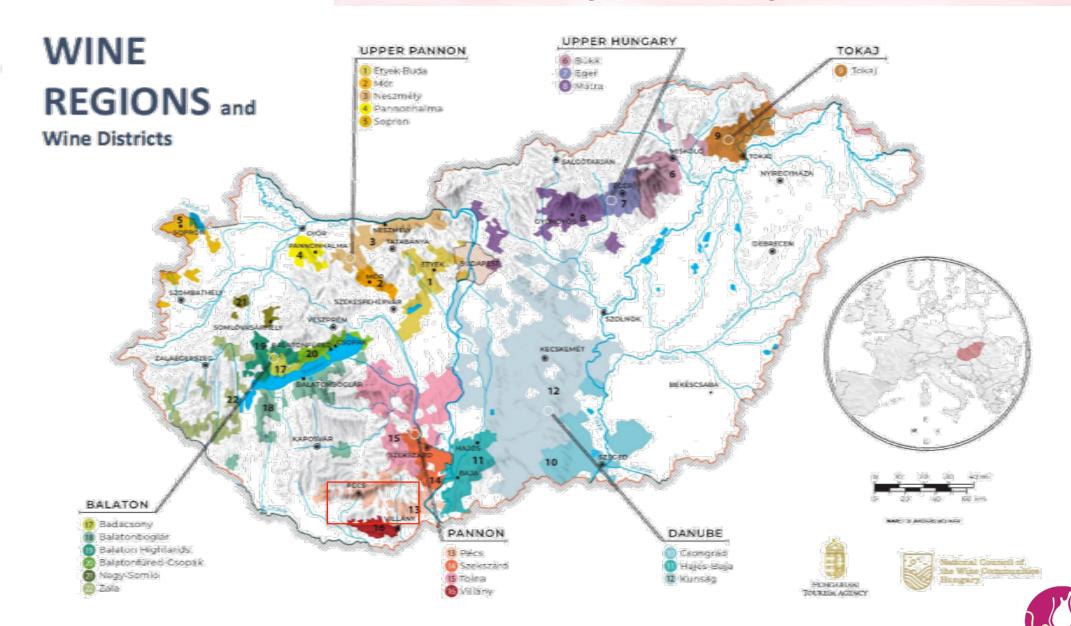
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# WHAT DO WE GIVE TO THE CORPORATE PATRONS, VINTNERS

- You can join to our online wine salon event 1 with Japanese supporting members, wine experts as a Guest Speakers anytime. You can communicate with Japanese wine experts, face to face by zoom and teams app.
- We send newsletter ② to our Japanese members, wine experts, educators WSET, Dip, Master of Wine, wine gastronomy clients (in Hungary and Japan), Japanese and foreign expats winelovers in Hungary, wine university teachers, wine importers person in charge in Japan 2∼3 times every month. In our newsletter, we introduce your company, services. If you could accept, we can also inform our subscribers (news letter) about your voucher contents to promote your services, events etc. (Ex, some discount coupon, event discount through HJW).
- We have creditable importers contact list on our website for only paid members. You can anytime check the list, If you would like to contact with some importers from our list, we connect you and them kindly, and give you the occasion to communicate, and discuss about your (with them) best corporation contents by online. As for this service of us, we call "Matching service for our corporate patrons, vintner members § ".
- Participation and speaking opportunities for the Japanese ambassador in Budapest at the official opening event and the press conference.
- Our owned media, FinoMagazin since 2015, We can write about your interview article including fine pictures, texts, and youtube video (If you like the making video contents too) to our readers. About our reader component, please read the bottom of page in this document.
- Numerous PR appearances and mentions in the Japanese (including Japanese and foreign expats in Hungary,) and international media in the framework of the Festival's press campaign (spots, interviews, advertisements).
- Promotion on the spot at the festival, on banners of FinoMagazin, Hungary Japan Wine Association, HJW Japan
   Office in Tokyo 's Homepage unqualifiedly during you are our corporate patron.
- Operating wine stands with a partner with the appropriate trade permit (including procurement of wines, necessary customs clearance, and sales)
- As a promotion option for you, We organize the wine event at your fantastic shop, restaurant, tasting room at winery to attract Japanese expats and foreign expats wine lovers anytime. We also connect the event guests with our Japanese members (in Japan) by zoom or teams.(including online meeting function) 5
- We can attract Japanese wine experts from Japan, Japanese expats wine lovers and organize your winery tours anytime if you like.

### **ONLINE WINE SALON**

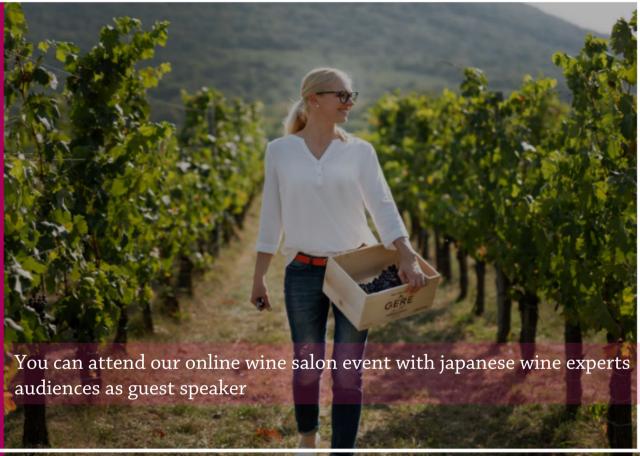
Hungary Japan Wine Association (HJW), We select 1 or 2 best winemakers per 1 OEM(PDO) From among 32 OEM as guest speaker for the relay online wine seminar by zoom meeting. Now we hold this event 1 times per 1 ~ 2 month for Japanese.



Villány Top Winemakers Meeting Premium Online Wine Salon Vol,2

3/24(Thu) 13:00(21:00 Japan Timen)

> Join Us Premium Online Wine Salor



Villány Top Winemakers Meeting Premium Online Wine Salon Vol,2

Bakonyi Péter 3/24(Thu) 13:00(21:00 Japan Time)

Join Us Premium Online





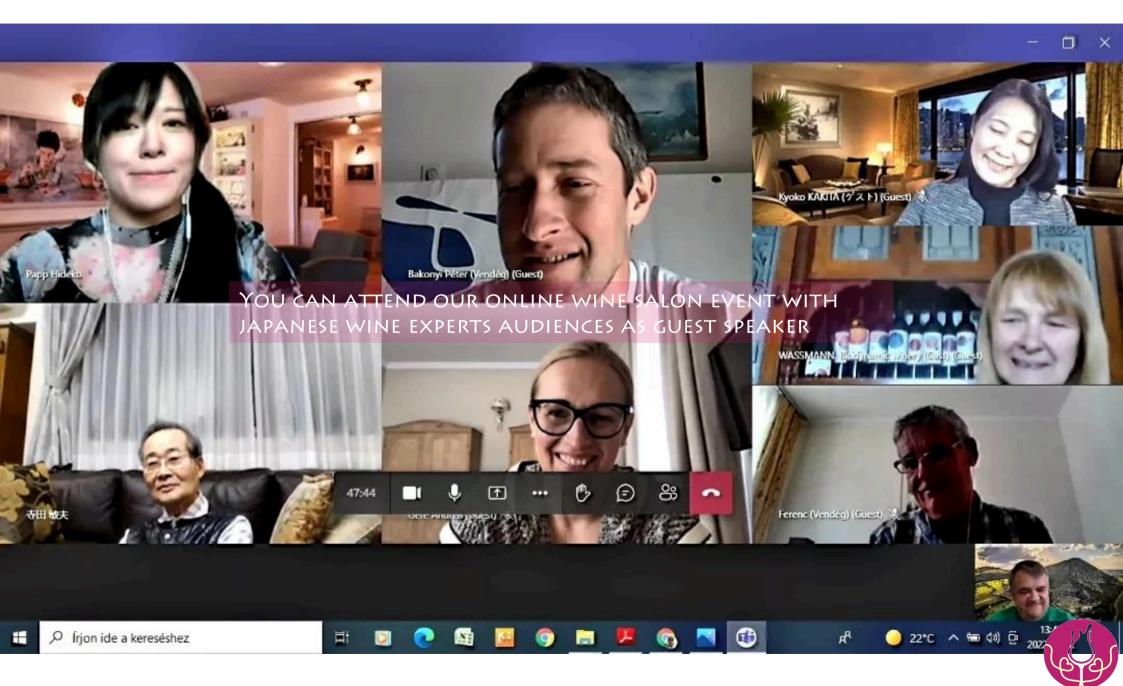
Villány Top Winemakers Meeting Premium Online Wine Salon Vol.2

Wassmann Biodynamic Winery 3/24(Thu) 13:00(21:00 Japan Time)

Join Us Premium



# Online wine salon Holding example VILLANY TOP WINEMAKERS ONLINE MEETING 24<sup>TH</sup> OF MARCH, 2022































# **2** HTML News letter Service Real Sample



We send our HTML type newsletter to our all subscribers number of over 1,200 between Hungary and Japan 2~3 times per 1 month, every month.



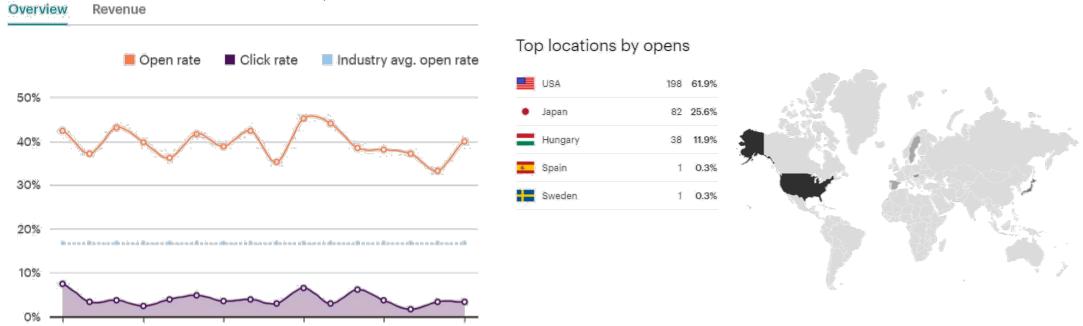


#### Free Service of making creative contents in HJW Newsletter to Japanese subscribers.

Sales Promotion Copy writing Texts (translation into Japanese too), Pictures (If you have nice pictures, please share that us for promotion) of structure elements for the newsletter, production costs is free charge for our corporate patrons.



# 2 HJW News letter Service Benefit for you



We have the analytics data and segment function in our newsletter service. After we send news letter to our subscribers, if you hope, we can also share the analytics data to be useful for your marketing to you.

How your email campaign compares





18 For Corporate Patrons, We give you "Matching Service"

We have creditable importers contact list on our website for only paid members. You can anytime check the list, If you would like to contact with some importers from our list, we connect you and them kindly, and give you the occasion to communicate, and discuss about your (with them) best corporation contents by online. As for this service of us, we call "Matching service for our corporate patrons, vintner members.



# HJW EDUCATION PARTNERS IN JAPAN PAHIDEKO. HJW'S CREATIVE DIRECTOR, LEVEL 3 WSET

is writing the Hungary Part of J.S.A instructional text book 2022 Edition For PP J.S.A as their international (Education)partner.

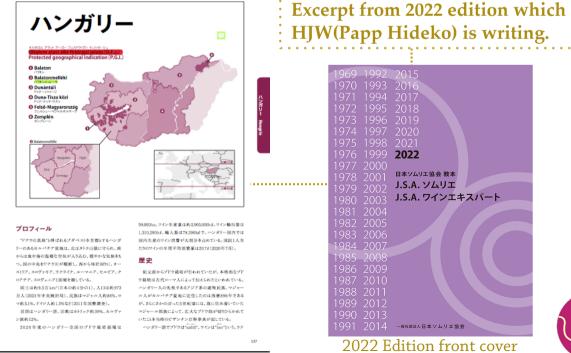
J.S.A.'s purpose to issue the text book annually is the reason why their candidates use that to pass the sommelier certification examination which they hold during every Summer and Autumn.

#### J.S.A. have over 33,000 qualified sommelier until January 2020.

After get ting advise from Agrárminisztérium, She translated and updated the latest information "Wines of Hungary" from hungarian into Japanese. Now HJW has just succeeded to increase(add) 10 pages into 2020 edition than ever (2022 edition).

#### About JAPAN Sommelier Association

The Japan Sommelier Association (J.S.A.) was founded, committed to empowering those involved in the field of bevarages, and to spread knowledge about beverages. Improvement of service skills, securing the hygiene of the food and beverage business environment, the association aspires to educate, promote and support sound management of restaurants. J.S.A. is committed to contribute to the advancement in the social status of those people involved in food culture.J.S.A have 50 branches in Japan. J.S.A. is composed of members from Wine makers, Wine grape growers, Wine importers, Hotels, Restaurants, wholesalers, Retail Company all over Japan.









HOMEPAGE

**記事を検索 Search Article** キーワードを入力 Enter the keyword FinoMagazin means "Fiom" which is Delicious, Cozy and Magazin which is Magazine in Hungarian Language. Such a Authentic Topics News from Hungary and Japan, We continue introducing them to our subscribers and readers from over 180 countries since 2015. As for Our articles, We translate them from Hungarian, English into Japanese. And Readers also can read in their own language with our translation button by Google.

HJW' online media FinoMagazin helps to build branding and improve wines reputation in Japan & among Japanese & foreign expats in Hungary.



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6 For Your Shop, Restaurant, Bar, Guest House, Promotion Idea, Real Event



As a promotion option for you, We organize the wine short lesson event at your restarant, shop, wine bar (winery tasting room) to attract Japanese expats and foreign expats wine lovers anytime. We also connect the event guests with our Japanese members (in Japan) by zoom or teams. Lecturers are HJW Founders, HJW Educators (John Von Neumann University), Dr. Meszaros Gabriella. And we could also organizing with your partner wineries winemakers, owners to join our corporation wine lesson event at your wine bar in Budapest (including online meeting function) §

We have 100 Japanese expats company contact list, and over 1,000 Japanese expats and foreign expats group(numbers of over 3E). We try to attract them through our FinoMagazin, HJW HP & Newsletter, DM.



6 Holding Example Wine Tasting Events in Budapest



End of May, 2018 at Sushi Sei in Budapest, Sushi Sei × Sabar × FinoMagazin Wine Dinner Event Japanese dishes paring.

Event Organizing, producing, total planning is Papp Hideko lives in Budapest by FinoMagazin. We attracted 30 guests mainly Japanese expats and Hungarian wine lovers for this event.

Before this event, Papp Hideko also succeeded to hold three wine tasting events in Tokyo, Japan for Three wineries, Sabar Borhaz, Szent Donat, and Vince Tomi Birtok.



6 Holding Example Wine Tasting, Lesson Events in Budapest



November, 2018 at Sushi Ocean in Budapest, Szivek × Sushi Ocean Wine Dinner Event Sushi dishes paring.

Event Organizing, producing, total planning is Papp Hideko lives in Budapest by FinoMagazin. We attracted maximum guests of this capacity Japanese expats and Hungarian wine lovers for this event.

We sent DM to mainly Japanese expats company and attracted them in Hungary.



6 Holding Example Wine Tasting Events in Tokyo, Japan.



January Two nights, 2019 at Franzuya Tokyo, Papp Hideko Promoted 6 Hungarian Wineries Wines to Japanese Guests.

Two nights events with Japanese Belly Dancers show to promote Hungarian 6 Wineries organizing by Papp Hideko. Succeeded to attract over 100 guests for 2 days in Tokyo, Japan.



# Annual Patron Fee is 200,000 Forint / per 1 year including the following service, benefit

- You can join to our online wine salon event 1 with Japanese supporting members, wine experts as a Guest Speakers anytime. You can communicate with Japanese wine experts, face to face by zoom and teams app.
- We send newsletter 2 to our Japanese members, wine experts, educators WSET, Dip, Master of Wine, wine gastronomy clients (in Hungary and Japan), Japanese and foreign expats winelovers in Hungary, wine university teachers, wine importers person in charge in Japan  $2\sim3$  times every month. In our newsletter, we introduce your company, services. If you could accept, we can also inform our subscribers (news letter) about your voucher contents to promote your services, events etc. (Ex, some discount coupon, event discount through HJW).
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# HUNGARY JAPAN WINE BOARD MEMBER

#### ADVISOR MASTER OF EDUCATOR

Dr. Mészáros Gabriella, International Wine-Academist, Master Wine Educator HJW, Diploma. WSET, Barrister.

Dr. Ferenc Baglyas PhD, Professor of John Von Newmann University, Extention Viticulturist

#### **FOUNDER**

Tamás Kőrös, The Founder, Representative of HJW. Advisor International Consultancy of Organic Viticulture. PAPP HIDEKO, Co-Founder, Creative Director of HJW, Higher Certificate Level 3 WSET. Copy Writer, Wine Essayist. Japan Sommelier Association (total member numbers over 150,000, classified sommelier number over 30,000) Sommelier Textbook, Hungarian Wine Part Writer, Editor 2022.









DR. MÉSZÁROS GABRIELLA DR. FERENC BAGLYAS PHD

Japan Wine

TAMÁS KŐRÖS

PAPP HIDEKO



We organize and take our supporting members and wine experts from Japan to Budapest Wine Festival and many fantastic Hungarian Wine Event (Real / Online) Tour for Japanese Experts Tourist to Wineries, Gastronomies in Hungary.

Hungary Japan Wine Association is in charge of PRESS AGENT(PR) of Budapest Borfesztival for Japan.

https://finomagazin.com/budapestborfesztival/





Hungary Japan Wine Association, We cordinate the project "BUDAPEST BOR FESZTIVAL GUEST COUNTRY" with Japan corperating Japan embassy in Budapest, Our Japan Office in Tokyo, Japan Sommelier Association and Wine University in Yamanashi Prefecture.



## Give the chance to get your Gift voucher to our HJW supporting members

Our new PR offer to your wine bar. please give us your nice voucher gifts (some discount ), if you could.





賛助会員特典について



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## About Us Hungary Japan Wine Association

Hungary Japan Wine, We are an nonprofit association of Hungarian wineries and wine related business that initiate and advocate public policy to enhance the environment for the responsible production, consumption and enjoyment of wine. Our ultimate goal is to bring the experts from the different field, different countries more closely. As part of that, We will organize various of awesome online seminar, courses and events with our professional Educators from our original field, Wine, agriculture biological control, and advertising, marketing to our (Premium) Members.

Our another goal is to let winelovers, concerns in wine industry know and learn about true knowledge of Hungarian high value wines, the history, terroir, and wineries and Japanese Sake, Shochu making and Japanese Wines each other.

We organize a variety of wine lesson course, online wine salon and real tasting events for wine experts, wine lovers between Hungary and Japan.

Educators / Founder



Dr. Mészáros Gabriella Dr. Baglyas Ferenc Professor Tamás Diplpma WSET® / PHD / Educator Master Educator



Kőrös / Educator Founder



Papp Hideko WSET® Level3 Educator Founder

#### **EDUCATION PARTNERS**









#### SUPORT JOIN US

hungaryjapan.com/membershipbenefit/

Member Type	Target and their Benefit	Annual Fee
Support Members Premium	For Private winelover, educator	55,000HUF
Vintner Members	About your benefit, we will inform that and send material to you via email.	100,000HUF~
Corporate Patrons	Much of the work HJW does is made possible by the generous support of our Corporate Patrons. supporting to the work of HJW, Corporate Patrons receive a range of benefits including discounts on course materials, free postings on our jobs board, "FinoMagazin"our owned media as interview article, and recognition across our many events and publications.	To discuss becoming a Corporate Patron contact Tamas Koros or Papp Hideko, Head of Events and Partnerships at info@hungaryjapan.c om.





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We organize and take our supporting members and wine experts from Japan to Budapest Wine Festival and many fantastic Hungarian Wine **Event (Real / Online) Tour for Japanese Experts** Tourist to Wineries, Gastronomies in Hungary. Ms. Kyoko Kakita / The Representative of Hungary Japan Wine Japan Office in



hungaryjapan.com/jp hungaryjapan.com

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**Hungary Japan Wine** Association is in charge of PRESS AGENT(PR) of Budapest **Borfesztival for Japan.** 



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Hungary Japan Wine Association
ハンガリーワイン協会

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